

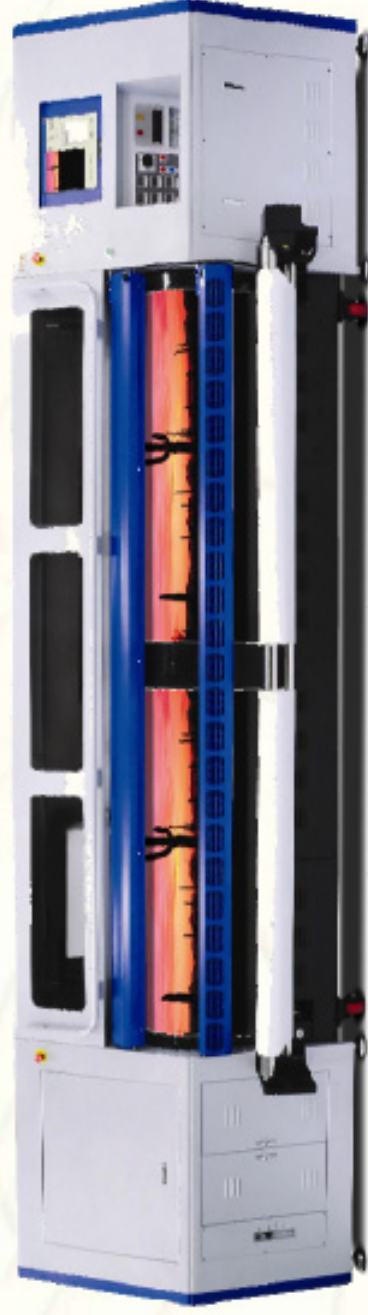
# COMMERCIAL MEETING NOTE



## PS-3206D



# SUMMARY



1. Max. Print width: 3.2m
2. Max. Resolution: 720 dpi
3. Print speed: **80m'** per hour(360 dpi) in production mode
4. Inks: Solvent based pigment inks
5. Colors: C,M,Y,K,LC,LM (6 Color Double)
6. Interface: TCP / IP



# Key Features

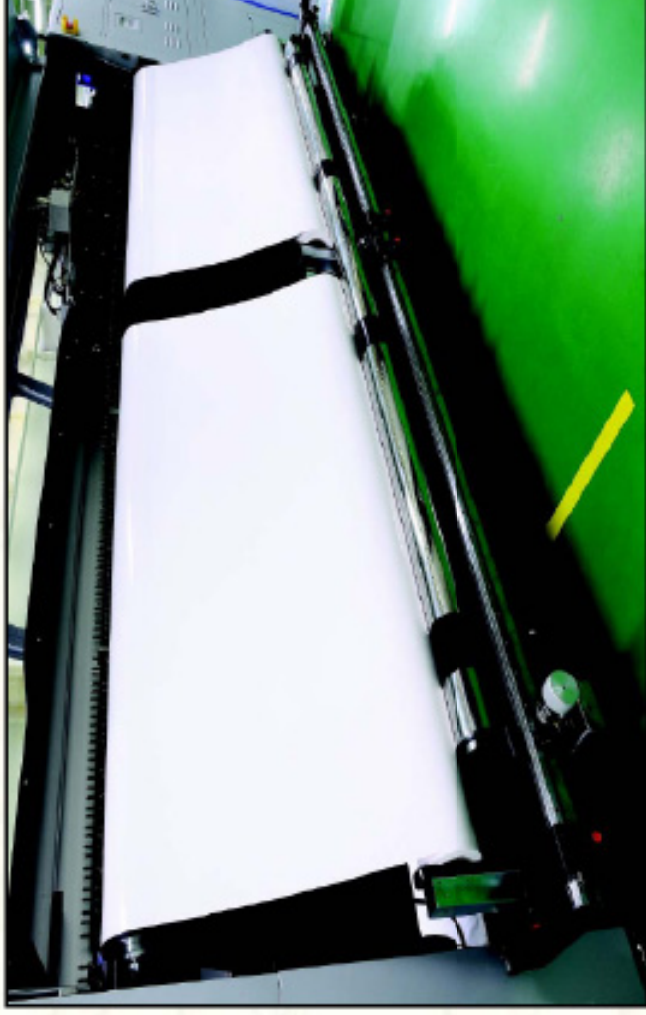


- **Ideal Solution for High Quality Wide Format Printing**
- **High Speed and Superior Quality vs. Competitive Price**
- **Drop Control Technology**
- **Encoder Compensation Function**
- **Increased Heater Capacity (Front, Platen and Rear)**
- **Simultaneous Printing on Dual Medias(1.5 m 2 Rolls)**
- **Dual Printhead**
- **Minimized waste of media**
  
- **Stable Media Feeding by Drum-typed Feeding System**
- **Roll Bar tension System**
- **GUI(Graphic User Interface)**
- **Negative Pressure System for Continuous Ink Flow**
- **Linear Scale for Accurate Firing**
- **Bulk Ink System (4L)**





# High productivity



- **Newly enhanced media handling system supports even the heaviest media. Simultaneous printing on dual medias is supported by two 1.5 meter supply rolls**



# Auto Take-Up System



- Auto Take-Up System supports Dual media printing



2456  
518461

# Roll Type Tension Bar



- **Roll Type Tension Bar maintains tension power while printing. Deletes distortion of media**



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# Designed With Customer In Mind



• Improved Drying System

5 Steps of heating (Rear, Roll, Platen, Front, Lamp)

+

Drying Fan

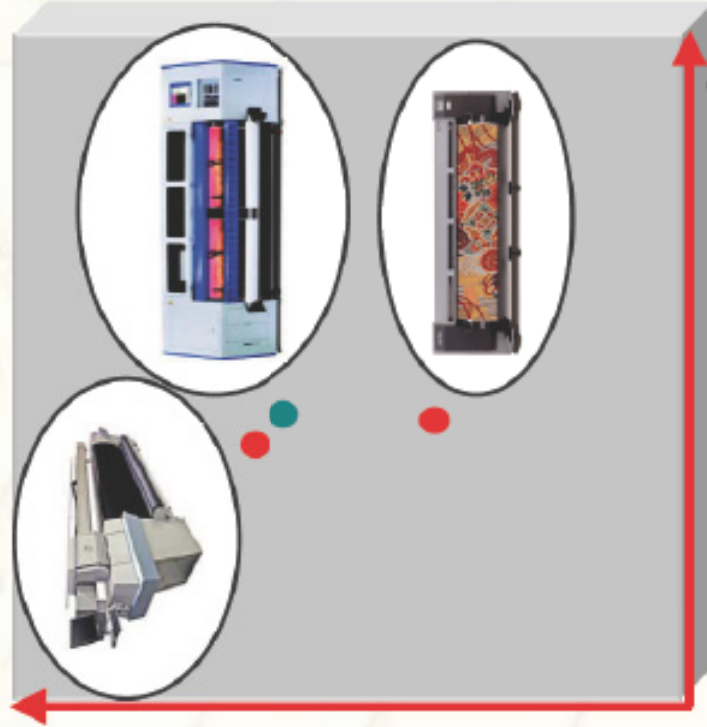


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# PS-3206D vs 'J' vs 'P'



Print Speed



Print Quality

MODEL	PS-3206D	J	P
PRINTING WIDTH	3.2M	3.2M	3.2M
HEAD NO.	12	24	8
COLOR(ink)	6	4 / 6	6
RESOLUTION	360*360 (8 PASS)	300	360*360
SPEED	80	70-75	30
FEATURES	COMPETITIVE PRICE LINEAR ENCODER HEAD VOLTAGE CONTROL FOR EACH CHANNEL HIGH SPEED	HIGH PRICE LINEAR ENCODER	HIGH PRICE CODE STRIP





# Comparison of Competitors



<p><b>PS-3206D (DGI)</b></p> <p><b>Max. Print width: 3.2 m</b> <b>Max. Resolution: 635 x 727 dpi</b> <b>Print speed: 80 m<sup>2</sup> per hour (360 x 360 dpi)</b> <b>Inks: True Solvent based pigmented inks</b> <b>Colors: C,M,Y,K,Lc,Lm (Double)</b></p>	<p><b>JT</b></p> <p><b>Max. Print width: 3.2m</b> <b>Max. Resolution: 600 dpi</b> <b>Print speed: 32 m<sup>2</sup> per hour (300 dpi)</b> <b>Inks: Solvent pigmented inks</b> <b>Colors: C, M, Y, K, Lc, Lm</b></p>
<p><b>JT</b></p> <p><b>Max. Print width: 3.2m</b> <b>Max. Resolution: 600 dpi</b> <b>Print speed: 70 m<sup>2</sup> per hour (300 dpi)</b> <b>Inks: Solvent pigmented inks</b> <b>Colors: C, M, Y, K, Lc, Lm</b></p>	<p><b>XL</b></p> <p><b>Max. Print width: 3.2m</b> <b>Max. Resolution: 370 x 740 dpi</b> <b>Print speed: 85 m<sup>2</sup> per hour at draft mode</b> <b>Inks: Solvent pigmented inks</b> <b>Colors: C, M, Y, K, Lc, Lm</b></p>



# STRENGTH & OPPORTUNITY



## Strength

- **Ideal Solution for High Quality Wide Format Printing**
- **High Speed and Superior Quality vs. Competitive Price**
- **Drop Control Technology**
- **Encoder Compensation Function**
- **Increase in Heater Capacity (Front, Platen and Rear)**
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- **Dual Printhead**
- **Minimized waste of media**

## Opportunity

- **True Solvent inkjet still strong in the Market**
- **Corporate Business Creation**
- **24 months key lock system**

